

Partner Support

Hours: Monday – Friday 6am-6pm PST
Location: Salt Lake City, Utah
Resources: 38 (4 Sales & 34 Support)

Partner Development Team

888-629-6914 Option 5

PDT@hp.com

Partner Support Center

888-629-6914

PartnerCentral@hp.com



Areas of Support

- **Comprehensive sales coverage**
- **Business Planning Assistance**
- **Effective Utilization** of all HP programs, promotions, etc.
- **Maximize profitability** on HP Sales
- **One stop resource** for HP Sales and Technical
- **Organizational Knowledge Growth and Training**
- **Develop Partners** so they can receive additional dedicated sales coverage



Areas of Support

- **Program Assistance** (Option 1)
 - Agent
 - Big Deals
 - Demo
 - MDF
 - Promo Information
 - Trade In
- **Product Support** (Option 2)
 - Availability
 - Compatibility
 - Configuration
 - Life Cycle
 - OS Checks
 - Part Number Lookup
 - Quick Quotes
- **Partner Portal Support** (Option 4)
 - Registration
 - Access Issues
 - User Rights
 - Content Errors
 - Leads & Locator
- **Special & Standard Pricing** (Option 4)
 - Big Deals
 - Deal Registration
 - Pricing Discrepancies
 - Pricing History
- **Partner Compensation** (Option 4)
 - PartnerOne
 - NBO (New Business Opp.)
 - Partner Benefits
 - Agent
 - SPIF Depot
 - Public Sector NMSO
- **Contracts & Compliance** (Option 4)
 - Partner Agreement
 - Addenda Inquiry
 - Partnership Status
 - Exhibits
 - Exceptions
 - Certificate of Authorization
 - Partner Record Updates
 - Enterprise Authorization